

A progressive industry leader in materials science sample preparation, optical equipment, imaging solutions, and metrology sales is seeking a creative, resourceful, and energetic Technical Sales Professional who enjoys providing hands-on solutions and world class customer service.

Working in established territories, a successful Technical Sales Professional uncovers customer needs, demonstrates products, and provides solutions using our industry leading optical microscope equipment, microscopy imaging solutions, materials science equipment, metrology products, and related products.

Intensive sales support is provided from regional offices and our Corporate Headquarters located in Connecticut.

Familiarity with materials science, engineering, GD&T, CNC operations, or advanced computer skills are a plus.

Our company offers: Competitive compensation packages, protected territories, paid company training, and a benefits package.

If you are highly energetic and wish to join an industry leader, please submit a cover letter (including salary requirements) and resume by email.

Requirements:

- * Demonstrated high energy level, strong work ethic, and competent in a professional environment.
- * Proven interpersonal, communication skills, and follow up.
- * College degree or demonstrated applicable experience.
- * Strong organizational skills.
- * Above average current computer skills.
- * Competent Research Capabilities.
- * Currently reside in: Birmingham, AL; Huntsville - Decatur, AL; or Nashville, TN
- * Overnight regional travel 40%-60%

Note: We do not work with recruiters for Sales Engineers Positions.

- Location: Huntsville, AL
- Compensation: Base + Commission (Commission heavy)
- Principals only. Recruiters, please don't contact this job poster.
- Please, no phone calls about this job!
- Please do not contact job poster about other services, products or commercial interests.